AB325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY ARLINGTON VIRGINIA 22202

JUNE 1991

June shipments showed another disappointing deline, off 11.4 percent, 1,995 fewer homes shipped than one year ago. Year-to-date, shipments are off 13.2 percent, or 12,593 fewer homes were shipped in the first half of 1991 than in the first half of 1990.

Except for the mountain region, some of the pacific region states and the recovering "oil patch" states, the weakness in shipments is pervasive. None of the top ten shipment states shows an increase in year-to-date June shipments. In spite of the disappointing numbers, however, most people we talk to believe that a recovery is still the most likely scenario for manufactured home shipments in 1992.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January Through June

	1991			1990	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	6,540	7.9	- 20.1	8,182	8.6
East North Central	11,461	13.9	- 13.2	13,209	13.9
West North Central	4,677	5.7	- 5.4	4,943	5.2
South Atlantic	27,313	33.0	- 21.1	34,631	36.4
South Central	16,288	19.7	- 4.3	17,028	17.9
Mountain	4,628	5.6	+ 1.3	4,568	4.8
Pacific	8,189	9.9	- 19.2	10,129	10.6

Top Ten States, Percent Change and Market Share
Cumulative Shipments January Through June

		1991			1990		
	STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1.	North Carolina	7,464	9.4	- 13.6	8,653	9.3	2
2.	Florida	6,712	8.5	- 26.3	9,103	9.8	1
3.	Georgia	4,333	5.5	- 19.8	5,401	5.8	4
4.	South Caolina	4,235	5.4	- 30.4	6,085	6.6	3
5.	Michigan	3,969	5.0	- 10.9	4,453	4.8	6
6.	Alabama	3,363	4.3	- 22.7	4,350	4.7	7
7.	Tennessee	3,198	4.0	- 8.1	3,478	3.8	8
8.	California	3,098	3.9	- 40.4	5,202	5.6	5
9.	Kentucky	3,038	3.8	- 2.0	3,100	3.3	10
10.	Pennsylvania	2,751	3.5	- 17.8	3,345	3.6	9
		42,161	53.3		53,170	57.3	

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Manufactured Home Production

	Each Month				Cumulative for Year		
	1990	1991	% Change		1990	1991	% Change
January	13,385	11,697	- 12.6%	January	13,385	11,697	- 12.6%
February	13,725	10,855	- 20.9%	Jan-Feb	27,110	22,552	- 16.8%
March	16,248	12,762	- 21.5%	Jan-Mar	43,358	35,314	- 18.6%
April	16,227	15,188	- 6.4%	Jan-Apr	59,585	50,502	- 15.2%
May	18,134	16,585	- 8.5%	Jan-May	77,719	67,087	- 13.7%
June	17,373	15,637	- 10.0%	Jan-June	95,092	82,724	- 13.0%
July	15,126			Jan-July	110,218		
August	19,495			Jan-Aug	129,713		
September	15,892			Jan-Sep	145,605		
October	18,081			Jan-Oct	163,686		
November	14,249			Jan-Nov	177,935		
December	10,264			Jan-Dec	188,199		

Estimated Manufactured Home Shipments*

	Each Month				Cummulative for Year		
	1990	1991	% Change		1990	1991	% Change
January	13,260	11,278	- 14.9%	January	13,260	11,278	- 14.9%
February	13,612	10,835	- 20.4%	Jan-Feb	26,872	22,113	- 17.7%
March	16,313	13,069	- 19.9%	Jan-Mar	43,185	35,182	- 18.5%
April	16,472	15,295	- 7.1%	Jan-Apr	59,657	50,477	- 15.4%
May	18,052	16,634	- 7.9%	Jan-May	77,709	67,111	- 13.6%
June	17,557	15,562	- 11.4%	Jan-June	95,266	82,673	- 13.2%
July	15,059			Jan-July	110,325		
August	19,399			Jan-Aug	129,724		
September	15,921			Jan-Sep	145,645		
October	17,930			Jan-Oct	163,575		
November	14,267			Jan-Nov	177,842		
December	10,330			Jan-Dec	188,172		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1990	1991		1990	1991
January	3.5%	7.3%	January	475	850
February	4.3%	8.0%	February	588	870
March	3.2%	4.4%	March	523	563
April	1.7%	3.0%	April	278	456
May	2.0%	2.5%	May	360	407
June	1.3%	3.1%	June	230	482
July	2.0%		July	297	
August	2.0%		August	393	
September	2.3%		September	364	
October	2.8%		October	515	
November	3.5%		November	497	
December	4.2%		December	431	

Manufactured Home Production

	June 1990	June 1991	% Change	Year-To-Date 1990	Year-To-Date 1991	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	0	0	0.0%	0	0	0.0%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,191	1,016	- 14.7%	6,537	5,051	- 22.7%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,191**	**1,016**	**- 14.7%**	**6,537**	**5,051**	**- 22.7%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,602	2,040	- 21.6%	12,080	10,200	- 15.6%
Michigan *	*	*	---	*	*	---
Ohio	298	316	6.0%	1,471	1,413	- 3.9%
Wisconsin	315	296	- 6.0%	1,496	1,442	- 3.6%
Total	**3,215**	**2,652**	**- 17.5%**	**15,047**	**13,055**	**- 13.2%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	162	145	- 10.5%	792	808	2.0%
Minnesota	198	210	6.1%	980	1,042	6.3%
Missouri *	*	*	---	*	*	---
Nebraska	229	197	- 14.0%	1,168	1,085	- 7.1%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**589**	**552**	**- 6.3%**	**2,940**	**2,935**	**- 0.2%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,056	869	- 17.7%	7,451	5,106	- 31.5%
Georgia	2,334	1,892	- 18.9%	13,885	10,475	- 24.6%
Maryland *	*	*	---	*	*	---
North Carolina	1,747	1,844	5.6%	9,424	9,307	- 1.2%
South Carolina *	*	*	---	*	*	---
Virginia	343	349	1.7%	1,848	1,677	- 9.3%
West Virginia *	*	*	---	*	*	---
Total	**5,480**	**4,954**	**- 9.6%**	**32,608**	**26,565**	**- 18.5%**
South Central						
Alabama	1,707	1,640	- 3.9%	9,145	8,187	- 10.5%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	552	658	19.2%	3,057	3,200	4.7%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,276	1,262	- 1.1%	6,991	6,943	- 0.7%
Texas	424	402	- 5.2%	2,209	2,338	5.8%
Total	**3,959**	**3,962**	**0.1%**	**21,402**	**20,668**	**- 3.4%**

Manufactured Home Production

	June 1990	June 1991	% Change	Year-To-Date 1990	Year-To-Date 1991	% Change
Mountain						
Arizona	252	243	- 3.6%	1,637	1,367	- 16.5%
Colorado *	*	*	---	*	*	---
Idaho	295	285	- 3.4%	1,527	1,658	8.6%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**547**	**528**	**- 3.5%**	**3,164**	**3,025**	**- 4.4%**
Pacific						
Alaska *	*	*	---	*	*	---
California	1,026	624	- 39.2%	5,836	3,728	- 36.1%
Hawaii *	*	*	---	*	*	---
Oregon	713	642	- 10.0%	3,970	4,006	0.9%
Washington	161	124	- 23.0%	834	809	- 3.0%
Total	**1,900**	**1,390**	**- 26.8%**	**10,640**	**8,543**	**- 19.7%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	492	583	18.5%	2,754	2,882	4.6%
Total Production	**17,373**	**15,637**	**- 10.0%**	**95,092**	**82,724**	**- 13.0%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Manufactured Home Shipments

	June 1990	June 1991	% Change	Year-To-Date 1990	Year-To-Date 1991	% Change
Northeast						
Connecticut	21	5	- 76.2%	66	44	- 33.3%
Maine	205	167	- 18.5%	960	764	- 20.4%
Massachusetts	26	15	- 42.3%	100	94	- 6.0%
New Hampshire	40	38	- 5.0%	236	150	- 36.4%
New Jersey	29	30	3.4%	224	145	- 35.3%
New York	614	489	- 20.4%	2,983	2,375	- 20.4%
Pennsylvania	647	587	- 9.3%	3,345	2,751	- 17.8%
Rhode Island	11	2	- 81.8%	35	16	- 54.3%
Vermont	60	38	- 36.7%	233	201	- 13.7%
Total	**1,653**	**1,371**	**- 17.1%**	**8,182**	**6,540**	**- 20.1%**
East North Central						
Illinois	264	248	- 6.1%	1,433	1,195	- 16.6%
Indiana	656	508	- 22.6%	3,029	2,417	- 20.2%
Michigan	978	867	- 11.3%	4,453	3,969	- 10.9%
Ohio	632	504	- 20.3%	2,979	2,655	- 10.9%
Wisconsin	256	239	- 6.6%	1,315	1,225	- 6.8%
Total	**2,786**	**2,366**	**- 15.1%**	**13,209**	**11,461**	**- 13.2%**
West North Central						
Iowa	154	142	- 7.8%	732	722	- 1.4%
Kansas	112	142	26.8%	622	713	14.6%
Minnesota	171	176	2.9%	812	760	- 6.4%
Missouri	410	370	- 9.8%	2,057	1,790	- 13.0%
Nebraska	62	36	- 41.9%	291	213	- 26.8%
North Dakota	18	14	- 22.2%	77	91	18.2%
South Dakota	65	69	6.2%	352	388	10.2%
Total	**992**	**941**	**- 5.1%**	**4,943**	**4,677**	**- 5.4%**
South Atlantic						
Delaware	120	93	- 22.5%	714	486	- 31.9%
Florida	1,316	1,141	- 13.3%	9,103	6,712	- 26.3%
Georgia	899	835	- 7.1%	5,401	4,333	- 19.8%
Maryland	66	71	7.6%	491	375	- 23.6%
North Carolina	1,623	1,510	- 7.0%	8,635	7,464	- 13.6%
South Carolina	1,075	724	- 32.7%	6,085	4,235	- 30.4%
Virginia	525	507	- 3.4%	2,761	2,320	- 16.0%
West Virginia	308	304	- 1.3%	1,441	1,388	- 3.7%
Total	**5,932**	**5,185**	**- 12.6%**	**34,631**	**27,313**	**- 21.1%**
South Central						
Alabama	852	612	- 28.2%	4,350	3,363	- 22.7%
Arkansas	239	315	31.8%	1,266	1,449	14.5%
Kentucky	559	575	2.9%	3,100	3,038	- 2.0%
Louisiana	121	155	28.1%	686	818	19.2%
Mississippi	349	378	8.3%	1,810	1,868	3.2%
Oklahoma	68	69	1.5%	286	361	26.2%
Tennessee	641	685	6.9%	3,478	3,198	- 8.1%
Texas	374	379	1.3%	2,052	2,193	6.9%
Total	**3,203**	**3,168**	**- 1.1%**	**17,028**	**16,288**	**- 4.3%**

Manufactured Home Shipments

	June 1990	June 1991	% Change	Year-To-Date 1990	Year-To-Date 1991	% Change
Mountain						
Arizona	264	242	- 8.3%	1,601	1,400	- 12.6%
Colorado	47	58	23.4%	245	345	40.8%
Idaho	72	87	20.8%	360	531	47.5%
Montana	50	72	44.0%	221	285	29.0%
Nevada	204	136	- 33.3%	1,252	952	- 24.0%
New Mexico	157	167	6.4%	776	947	22.0%
Utah	16	17	6.3%	96	132	37.5%
Wyoming	2	8	300.0%	17	36	111.8%
Total	**812**	**787**	**- 3.1%**	**4,568**	**4,628**	**1.3%**
Pacific						
Alaska	4	11	175.0%	24	32	33.3%
California	884	526	- 40.5%	5,202	3,098	- 40.4%
Hawaii	0	0	0.0%	2	9	350.0%
Oregon	415	374	- 9.9%	2,204	2,333	5.9%
Washington	516	426	- 17.4%	2,697	2,717	0.7%
Total	**1,819**	**1,337**	**- 26.5%**	**10,129**	**8,189**	**- 19.2%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	360	407	13.1%	2,576	3,577	38.9%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**17,557**	**15,562**	**- 11.4%**	**95,266**	**82,673**	**- 13.2%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1991 Product Mix

	Jan-June Shipments			Jan-June Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	30	14	44	*	*	*
Maine	610	154	764	0	0	0
Massachusetts *	52	42	94	*	*	*
New Hampshire *	97	53	150	*	*	*
New Jersey *	69	76	145	*	*	*
New York *	1,363	1,012	2,375	*	*	*
Pennsylvania	1,681	1,070	2,751	2,893	2,158	5,051
Rhode Island *	8	8	16	*	*	*
Vermont *	123	78	201	*	*	*
Total	**4,033**	**2,507**	**6,540**	**2,893**	**2,158**	**5,051**
	61.7%	**38.3%**	**100.0%**	**57.3%**	**42.7%**	**100.0%**
East North Central						
Illinois *	775	420	1,195	*	*	*
Indiana	1,405	1,012	2,417	6,015	4,185	10,200
Michigan *	1,927	2,042	3,969	*	*	*
Ohio	1,785	870	2,655	906	507	1,413
Wisconsin	1,019	206	1,225	1,189	253	1,442
Total	**6,911**	**4,550**	**11,461**	**8,110**	**4,945**	**13,055**
	60.3%	**39.7%**	**100.0%**	**62.1%**	**37.9%**	**100.0%**
West North Central						
Iowa *	571	151	722	*	*	*
Kansas	411	302	713	587	221	808
Minnesota	510	250	760	691	351	1,042
Missouri *	1,255	535	1,790	*	*	*
Nebraska	116	97	213	650	435	1,085
North Dakota *	45	46	91	*	*	*
South Dakota *	235	153	388	*	*	*
Total	**3,143**	**1,534**	**4,677**	**1,928**	**1,007**	**2,935**
	67.2%	**32.8%**	**100.0%**	**65.7%**	**34.3%**	**100.0%**
South Atlantic						
Delaware *	327	159	486	*	*	*
Florida	2,215	4,497	6,712	1,196	3,910	5,106
Georgia	2,092	2,241	4,333	5,457	5,018	10,475
Maryland *	223	152	375	*	*	*
North Carolina	4,927	2,537	7,464	6,503	2,804	9,307
South Carolina *	2,569	1,666	4,235	*	*	*
Virginia	1,461	859	2,320	1,425	252	1,677
West Virginia *	940	448	1,388	*	*	*
Total	**14,754**	**12,559**	**27,313**	**14,581**	**11,984**	**26,565**
	54.0%	**46.0%**	**100.0%**	**54.9%**	**45.1%**	**100.0%**

Year-To-Date
1991 Product Mix

	Jan-June Shipments			Jan-June Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	2,489	874	3,363	5,508	2,679	8,187
Arkansas *	1,002	447	1,449	*	*	*
Kentucky *	2,209	829	3,038	*	*	*
Louisiana *	642	176	818	*	*	*
Mississippi	1,369	499	1,868	2,556	644	3,200
Oklahoma *	205	156	361	*	*	*
Tennessee	2,275	923	3,198	5,061	1,882	6,943
Texas	1,102	1,091	2,193	1,098	1,240	2,338
Total	**11,293**	**4,995**	**16,288**	**14,223**	**6,445**	**20,668**
	69.3%	**30.7%**	**100.0%**	**68.8%**	**31.2%**	**100.0%**
Mountain						
Arizona	477	923	1,400	483	884	1,367
Colorado *	165	180	345	*	*	*
Idaho	111	420	531	373	1,285	1,658
Montana *	79	206	285	*	*	*
Nevada *	175	777	952	*	*	*
New Mexico *	502	445	947	*	*	*
Utah *	19	113	132	*	*	*
Wyoming *	16	20	36	*	*	*
Total	**1,544**	**3,084**	**4,628**	**856**	**2,169**	**3,025**
	33.4%	**66.6%**	**100.0%**	**28.3%**	**71.7%**	**100.0%**
Pacific						
Alaska *	20	12	32	*	*	*
California	383	2,715	3,098	485	3,243	3,728
Hawaii *	0	9	9	*	*	*
Oregon	331	2,002	2,333	597	3,409	4,006
Washington	387	2,330	2,717	11	798	809
Total	**1,121**	**7,068**	**8,189**	**1,093**	**7,450**	**8,543**
	13.7%	**86.3%**	**100.0%**	**12.8%**	**87.2%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	42,799	36,297	79,096	43,684	36,158	79,842
	54.1%	45.9%	100.0%	54.7%	45.3%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	2,400	1,177	3,577	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	1,548	1,334	2,882
Total	**45,199**	**37,474**	**82,673**	**45,232**	**37,492**	**82,724**
	54.7%	**45.3%**	**100.0%**	**54.7%**	**45.3%**	**100.0%**

Shipments of Manufactured Homes by State
Ranked From Highest to Lowest
June 1991

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	1,510	10.0%	1	981	12.1%	1	529	7.5%	2
Florida	1,141	7.5%	2	312	3.8%	11	829	11.8%	1
Michigan	867	5.7%	3	413	5.1%	6	454	6.4%	5
Georgia	835	5.5%	4	380	4.7%	7	455	6.5%	4
South Carolina	724	4.8%	5	423	5.2%	4	301	4.3%	8
Tennessee	685	4.5%	6	473	5.8%	2	212	3.0%	11
Alabama	612	4.0%	7	461	5.7%	3	151	2.1%	18
Pennsylvania	587	3.9%	8	319	3.9%	9	268	3.8%	9
Kentucky	575	3.8%	9	418	5.2%	5	157	2.2%	17
California	526	3.5%	10	60	0.7%	29	466	6.6%	3
Indiana	508	3.4%	11	284	3.5%	13	224	3.2%	10
Virginia	507	3.3%	12	331	4.1%	8	176	2.5%	15
Ohio	504	3.3%	13	315	3.9%	10	189	2.7%	14
New York	489	3.2%	14	288	3.6%	12	201	2.9%	13
Washington	426	2.8%	15	61	0.8%	28	365	5.2%	6
Texas	379	2.5%	16	176	2.2%	19	203	2.9%	12
Mississippi	378	2.5%	17	265	3.3%	14	113	1.6%	22
Oregon	374	2.5%	18	51	0.6%	31	323	4.6%	7
Missouri	370	2.4%	19	256	3.2%	15	114	1.6%	21
Arkansas	315	2.1%	20	195	2.4%	16	120	1.7%	19
West Virginia	304	2.0%	21	188	2.3%	18	116	1.6%	20
Illinois	248	1.6%	22	161	2.0%	20	87	1.2%	24
Arizona	242	1.6%	23	73	0.9%	26	169	2.4%	16
Wisconsin	239	1.6%	24	193	2.4%	17	46	0.7%	30
Minnesota	176	1.2%	25	121	1.5%	22	55	0.8%	28
Maine	167	1.1%	26	136	1.7%	21	31	0.4%	34
New Mexico	167	1.1%	27	87	1.1%	25	80	1.1%	25
Louisiana	155	1.0%	28	119	1.5%	23	36	0.5%	32
Iowa	142	0.9%	29	114	1.4%	24	28	0.4%	35
Kansas	142	0.9%	30	71	0.9%	27	71	1.0%	26
Nevada	136	0.9%	31	30	0.4%	35	106	1.5%	23
Delaware	93	0.6%	32	58	0.7%	30	35	0.5%	33
Idaho	87	0.6%	33	19	0.2%	41	68	1.0%	27
Montana	72	0.5%	34	21	0.3%	39	51	0.7%	29
Maryland	71	0.5%	35	46	0.6%	32	25	0.4%	37
Oklahoma	69	0.5%	36	28	0.3%	36	41	0.6%	31
South Dakota	61	0.4%	37	35	0.4%	33	26	0.4%	36
Colorado	58	0.4%	38	33	0.4%	34	25	0.4%	38
Vermont	38	0.3%	39	22	0.3%	38	16	0.2%	42
New Hampshire	38	0.3%	40	25	0.3%	37	13	0.2%	43
Nebraska	36	0.2%	41	19	0.2%	40	17	0.2%	40
New Jersey	30	0.2%	42	13	0.2%	42	17	0.2%	39
Utah	17	0.1%	43	0	0.0%	49	17	0.2%	41
Massachusetts	15	0.1%	44	9	0.1%	43	6	0.1%	46
North Dakota	14	0.1%	45	7	0.1%	44	7	0.1%	44
Alaska	11	0.1%	46	7	0.1%	45	4	0.1%	47
Wyoming	8	0.1%	47	2	0.0%	47	6	0.1%	45
Connecticut	5	0.0%	48	4	0.0%	46	1	0.0%	48
Rhode Island	2	0.0%	49	1	0.0%	48	1	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	15,155	**100.1%**		**8,104**	**100.1%**		**7,051**	**100.1%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Jun 1991

State	Total Shipment	% of Total:	Rank:	Single: Sectn Shpmnt:	% of Total:	Rank:	Multi Sectn Shpmnt:	% of Total:	Rank
North Carolina	7,464	9.4%	1	4,927	11.5%	1	2,537	7.0%	3
Florida	6,712	8.5%	2	2,215	5.2%	5	4,497	12.4%	1
Georgia	4,333	5.5%	3	2,092	4.9%	7	2,241	6.2%	5
South Carolina	4,235	5.4%	4	2,569	6.0%	2	1,666	4.6%	8
Michigan	3,969	5.0%	5	1,927	4.5%	8	2,042	5.6%	6
Alabama	3,363	4.3%	6	2,489	5.8%	3	874	2.4%	15
Tennessee	3,198	4.0%	7	2,275	5.3%	4	923	2.5%	13
California	3,098	3.9%	8	383	0.9%	29	2,715	7.5%	2
Kentucky	3,038	3.8%	9	2,209	5.2%	6	829	2.3%	18
Pennsylvania	2,751	3.5%	10	1,681	3.9%	10	1,070	2.9%	10
Washington	2,717	3.4%	11	387	0.9%	28	2,330	6.4%	4
Ohio	2,655	3.4%	12	1,785	4.2%	9	870	2.4%	16
Indiana	2,417	3.1%	13	1,405	3.3%	12	1,012	2.8%	11
New York	2,375	3.0%	14	1,363	3.2%	14	1,012	2.8%	12
Oregon	2,333	2.9%	15	331	0.8%	30	2,002	5.5%	7
Virginia	2,320	2.9%	16	1,461	3.4%	11	859	2.4%	17
Texas	2,193	2.8%	17	1,102	2.6%	16	1,091	3.0%	9
Mississippi	1,868	2.4%	18	1,369	3.2%	13	499	1.4%	21
Missouri	1,790	2.3%	19	1,255	2.9%	15	535	1.5%	20
Arkansas	1,449	1.8%	20	1,002	2.3%	18	447	1.2%	23
Arizona	1,400	1.8%	21	477	1.1%	26	923	2.5%	14
West Virginia	1,388	1.8%	22	940	2.2%	19	448	1.2%	22
Wisconsin	1,225	1.5%	23	1,019	2.4%	17	206	0.6%	30
Illinois	1,195	1.5%	24	775	1.8%	20	420	1.2%	26
Nevada	952	1.2%	25	175	0.4%	35	777	2.1%	19
New Mexico	947	1.2%	26	502	1.2%	25	445	1.2%	24
Louisiana	818	1.0%	27	642	1.5%	21	176	0.5%	32
Maine	764	1.0%	28	610	1.4%	22	154	0.4%	35
Minnesota	760	1.0%	29	510	1.2%	24	250	0.7%	28
Iowa	722	0.9%	30	571	1.3%	23	151	0.4%	38
Kansas	713	0.9%	31	411	1.0%	27	302	0.8%	27
Idaho	531	0.7%	32	111	0.3%	39	420	1.2%	25
Delaware	486	0.6%	33	327	0.8%	31	159	0.4%	33
South Dakota	388	0.5%	34	235	0.5%	32	153	0.4%	36
Maryland	375	0.5%	35	223	0.5%	33	152	0.4%	37
Oklahoma	361	0.5%	36	205	0.5%	34	156	0.4%	34
Colorado	345	0.4%	37	165	0.4%	36	180	0.5%	31
Montana	285	0.4%	38	79	0.2%	41	206	0.6%	29
Nebraska	213	0.3%	39	116	0.3%	38	97	0.3%	40
Vermont	201	0.3%	40	123	0.3%	37	78	0.2%	41
New Hampshire	150	0.2%	41	97	0.2%	40	53	0.1%	43
New Jersey	145	0.2%	42	69	0.2%	42	76	0.2%	42
Utah	132	0.2%	43	19	0.0%	47	113	0.3%	39
Massachusetts	94	0.1%	44	52	0.1%	43	42	0.1%	45
North Dakota	91	0.1%	45	45	0.1%	44	46	0.1%	44
Connecticut	44	0.1%	46	30	0.1%	45	14	0.0%	47
Wyoming	36	0.0%	47	16	0.0%	48	20	0.1%	46
Alaska	32	0.0%	48	20	0.0%	46	12	0.0%	48
Rhode Island	16	0.0%	49	8	0.0%	49	8	0.0%	50
Hawaii	9	0.0%	50	0	0.0%	50	9	0.0%	49
79,096	**100.2%**		**42,799**	**100.0%**		**36,297**	**99.7%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Manufactured Homes by State
Ranked From Highest to Lowest
June 1991

State	Total Productn	% of Total:	Rank:	Single Sectn Prduct:	% of Total:	Rank:	Multi Sectn Prduct:	% of Total:	Rank
Indiana	2,040	13.6%	1	1,129	13.9%	2	911	13.1%	2
Georgia	1,892	12.6%	2	935	11.5%	4	957	13.8%	1
North Carolina	1,844	12.2%	3	1,245	15.4%	1	599	8.6%	4
Alabama	1,640	10.9%	4	1,095	13.5%	3	545	7.8%	7
Tennessee	1,262	8.4%	5	913	11.3%	5	349	5.0%	9
Pennsylvania	1,016	6.7%	6	545	6.7%	6	471	6.8%	8
Florida	869	5.8%	7	140	1.7%	12	729	10.5%	3
Mississippi	658	4.4%	8	528	6.5%	7	130	1.9%	13
Oregon	642	4.3%	9	94	1.2%	16	548	7.9%	6
California	624	4.1%	10	74	0.9%	18	550	7.9%	5
Texas	402	2.7%	11	166	2.0%	11	236	3.4%	10
Virginia	349	2.3%	12	300	3.7%	8	49	0.7%	19
Ohio	316	2.1%	13	192	2.4%	10	124	1.8%	14
Wisconsin	296	2.0%	14	236	2.9%	9	60	0.9%	18
Idaho	285	1.9%	15	63	0.8%	19	222	3.2%	11
Arizona	243	1.6%	16	90	1.1%	17	153	2.2%	12
Minnesota	210	1.4%	17	138	1.7%	13	72	1.0%	17
Nebraska	197	1.3%	18	125	1.5%	14	72	1.0%	16
Kansas	145	1.0%	19	100	1.2%	15	45	0.6%	20
Washington	124	0.8%	20	2	0.0%	20	122	1.8%	15
Illinois	*								
Wyoming	*								
Iowa	*								
Vermont	*								
Arkansas	*								
New Hampshire	*								
Maine	*								
Hawaii	*								
New York	*								
Connecticut	*								
Rhode Island	*								
New Jersey	*								
Utah	*								
Oklahoma	*								
Delaware	*								
South Carolina	*								
South Dakota	*								
Maryland	*								
Kentucky	*								
Colorado	*								
Louisiana	*								
Nevada	*								
Massachusetts	*								
North Dakota	*								
Montana	*								
Missouri	*								
West Virginia	*								
Michigan	*								
New Mexico	*								
Alaska	*								
	15,054	100.1%		8,110	99.9%		6,944	99.9%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Jun 1991

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	10,475	13.1%	1	5,457	12.5%	4	5,018	13.9%	1
Indiana	10,200	12.8%	2	6,015	13.8%	2	4,185	11.6%	2
North Carolina	9,307	11.7%	3	6,503	14.9%	1	2,804	7.8%	6
Alabama	8,187	10.3%	4	5,508	12.6%	3	2,679	7.4%	7
Tennessee	6,943	8.7%	5	5,061	11.6%	5	1,882	5.2%	9
Florida	5,106	6.4%	6	1,196	2.7%	9	3,910	10.8%	3
Pennsylvania	5,051	6.3%	7	2,893	6.6%	6	2,158	6.0%	8
Oregon	4,006	5.0%	8	597	1.4%	15	3,409	9.4%	4
California	3,728	4.7%	9	485	1.1%	17	3,243	9.0%	5
Mississippi	3,200	4.0%	10	2,556	5.9%	7	644	1.8%	14
Texas	2,338	2.9%	11	1,098	2.5%	11	1,240	3.4%	11
Virginia	1,677	2.1%	12	1,425	3.3%	8	252	0.7%	19
Idaho	1,658	2.1%	13	373	0.9%	19	1,285	3.6%	10
Wisconsin	1,442	1.8%	14	1,189	2.7%	10	253	0.7%	18
Ohio	1,413	1.8%	15	906	2.1%	12	507	1.4%	15
Arizona	1,367	1.7%	16	483	1.1%	18	884	2.4%	12
Nebraska	1,085	1.4%	17	650	1.5%	14	435	1.2%	16
Minnesota	1,042	1.3%	18	691	1.6%	13	351	1.0%	17
Washington	809	1.0%	19	11	0.0%	20	798	2.2%	13
Kansas	808	1.0%	20	587	1.3%	16	221	0.6%	20
Alaska	*								
Massachusetts	*								
Nevada	*								
Iowa	*								
New York	*								
Utah	*								
Montana	*								
Hawaii	*								
Maryland	*								
Missouri	*								
Maine	*								
Arkansas	*								
Oklahoma	*								
Illinois	*								
Delaware	*								
New Jersey	*								
Vermont	*								
New Hampshire	*								
Kentucky	*								
Louisiana	*								
West Virginia	*								
Connecticut	*								
Colorado	*								
Wyoming	*								
South Carolina	*								
North Dakota	*								
Rhode Island	*								
New Mexico	*								
Michigan	*								
South Dakota	*								
	79,842	100.1%		43,684	100.1%		36,158	100.1%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1990

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	13,260	99,200	11.8	45,000	22.8
February	13,612	86,900	13.5	50,000	21.4
March	16,313	108,500	13.1	58,000	22.0
April	16,472	119,000	12.2	52,000	24.1
May	18,052	121,100	13.0	50,000	26.5
June	17,557	117,800	13.0	50,000	26.0
July	15,059	111,200	11.9	46,000	24.7
August	19,399	102,800	15.9	46,000	29.7
September	15,921	93,100	14.6	38,000	29.5
October	17,930	94,400	16.0	37,000	32.6
November	14,267	81,400	14.9	34,000	29.6
December	10,330	57,400	15.3	29,000	26.3
	188,172	**1,192,800**	**13.6**	**534,000**	**26.1**

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1991

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	11,278	52,500	17.7	30,000	27.3
February	10,835	59,100	15.5	40,000	21.3
March	13,069	73,800	15.0	51,000	20.4
April	15,295	99,700	13.3	48,000	24.2
May	16,634	98,500*	14.4*	45,000*	27.0*
June	15,562	104,100*	13.0*	50,000*	23.7*
July					
August					
September					
October					
November					
December					

*Preliminary
Note: Housing Starts and Homes Sold are not seasonally adjusted.

Data Source: Manufactured Home Shipments - NCSBCS
Privately Owned Housing Units Started & Single-Family Homes Sold - U.S. Department of Commerce, Bureau of the Census

1990
MH Consumer Installment Credit Outstanding ($ Millions)

Month	Total	Major Type of Holder: Commercial Banks	Finance Companies	Thrift Institutions
January	22,538	9,025	5,411	8,102
February	22,572	9,066	5,410	8,096
March	22,554	9,043	5,178	8,333
April	22,299	9,115	5,168	8,016
May	21,980	9,162	5,224	7,594
June	21,724	9,208	5,266	7,250
July	21,245	9,005	5,328	6,912
August	21,185	9,338	5,358	6,489
September	21,195	9,263	5,423	6,509
October	20,773	9,274	5,400	6,099
November	20,472	9,199	5,364	5,909
December	20,666	9,763	5,252	5,651

1991
MH Consumer Installment Credit Outstanding ($ Millions)

Month	Total	Major Type of Holder: Commercial Banks	Finance Companies	Thrift Institutions
January	20,614	9,748	5,367	5,499
February	20,362	9,730	5,330	5,302
March	20,030	9,632	5,328	5,070
April	20,052	9,565	5,574	4,913
May	19,767*	9,379*	5,595*	4,793*
June				
July				
August				
September				
October				
November				
December				

* Preliminary

Note: All figures are not seasonally adjusted.

Data Source: Federal Reserve G.19 Statistical Release.

Manufactured Home Delinquency Statistics

Month	MH Loans Past Due 30 Days or More as a % of Loans Outstanding		# of MH Loan Repossessions per 1000 Loans Outstanding	
	1990	1991	1990	1991
January	2.89	3.17	1.93	1.74
February	2.03	3.04	1.59	1.68
March	2.51	2.86	1.53	1.93
April	2.34		1.39	
May	2.41		1.34	
June	2.32		1.49	
July	2.60		1.75	
August	2.43		1.70	
September	2.66		1.53	
October	2.88		1.64	
November	2.99		1.72	
December	3.57		1.63	

Notes: All figures are not seasonally adjusted.
MH Delinquency Statistics are released on a quarterly basis.

Data Source: ABA Consumer Credit Delinquency Bulletin.

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JUNE 1991
Manufacturing Report